

Rustomjee®

Date: April 11, 2023

The General Manager, Listing Department, Bombay Stock Exchange Limited , Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	The Manager, Listing & Compliance Department, National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051
Scrip Code: 543669	Scrip Symbol: RUSTOMJEE

Subject: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

We would like you to take note of our key operational updates for FY23:

- a) **Pre-Sales:** Pre-sales were **INR 4.73 bn in Q4FY23**
 - Our **pre-sales for FY23 were INR 16.04 bn**, as compared to INR 26.39 bn in FY22 (Pre – Sales in FY22 include one off institutional sale of ~INR 6.31 bn)
- b) **Collections:** Collections were **INR 7.02 bn in Q4FY23**
 - Our **collections for FY23 were INR 18.65 bn**, as compared to INR 20.38 bn in FY22 (Collections in FY22 include one off institutional sales collections of ~INR 6.65 bn), the collections have grown by 69% compared to Q3FY23, 54% compared to Q4FY22 and 36% in FY23 as compared to FY22 (ignoring the one-off impact)
- c) **New Launches:** Launched **2 projects** in Q4FY23. During the year, 4 projects were launched **with saleable area of 0.6 mn sq ft and estimated GDV of INR 8.4 bn**
- d) **Net debt:** Net secured debt at the end of FY23 is down to **INR 162 mn**

Please note that aforesaid nos. are provisional, subject to audit

This is for the information of all concerned. Request you to kindly disseminate the above information on your respective websites.

Thanking you,

**Yours faithfully,
For Keystone Realtors Limited**

**Bimal Nanda
Company Secretary and Compliance Officer
Membership No. A11578**

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