

Date: 8th April 2025

The General Manager Listing Department, Bombay Stock Exchange Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001, Scrip Code: 543669	The Manager, Listing & Compliance Department, National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051. Scrip Symbol: RUSTOMJEE
--	---

Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)

Dear Sir / Madam,

Please find below our Key Operational Updates for Q4FY25:

Operational Performance Matrix	FY25	FY24	YTD Growth (%)
Area (In Mn Sqft)	1.69	1.20	41%
Pre-Sales (In Rs. bn)	30.28	22.66	34%
Collection (In Rs. bn)	23.26	22.03	6%

Operational Performance Matrix (QoQ)	Q4 FY25	Q3 FY25	QoQ Growth (%)	Q4 FY24	YoY Growth (%)
Area (In Mn Sqft)	0.58	0.41	42%	0.38	53%
Pre-Sales (In Rs. bn)	8.54	8.63	-1%	8.43	1%
Collection (In Rs. bn)	7.46	5.42	38%	6.70	11%

- Pre-Sales:** Pre-Sales for FY25 are **INR 30.28 bn** as compared to **INR 22.66 bn** in FY24, showing a growth of **34% YoY basis hereby successfully achieving the guidance of Pre-Sales given for FY25**. Pre-Sales of **INR 8.54 bn** in Q4FY25 as compared to **INR 8.43 bn** in Q4FY24.
- Collections:** Collections for FY25 stood at **INR 23.26 bn** as compared to **INR 22.03 bn** in FY24 showing a growth of **6% YoY basis**. Collections for Q4FY25 are **INR 7.46 bn** as compared to **INR 6.70 bn** in Q4FY24 showing a quarterly growth of **11% YoY basis**.
- New Launches:** Launched **2 projects** in Q4FY25 having saleable area of 1.04 mn sq ft and an estimated GDV of **INR 9.62 bn i.e.,** (“Urban Woods – Phase 1” in Dombivli and “Rustomjee Prive” in Bandra (East). With this, we have launched a total of **7 projects in FY25 with an estimated GDV of INR 50.19 bn**.
- Business Development:** We have added **3 Projects** in Q4FY25 with an estimated GDV of **INR 14.87 bn** out of which 2 are redevelopment projects. **With this, we have added a total of 9**

KEYSTONE REALTORS LIMITED



projects in the entire FY25 totaling to estimated GDV of INR 47.83 bn thereby surpassing our annual guidance for FY25.

- e) **Completions:** During Q4FY25, company has completed **2 RERA projects** ("Parishram" at Pali Hill and "Wing K" at Global City Virar) with total construction area of **0.26 mn sqft. With this, we have completed 5 projects with a total construction area of 0.72 mn sqft.**

Commenting on the Company's operational performance for Q4FY25, Mr. Boman Irani, CMD of Keystone Realtors Limited, said

"FY25 has been an eventful and successful year for our company, marked by impressive achievements across key performance metrics including pre-sales, collections, business development and new launches. Our performance metrics have surpassed the guidance in most of the parameters, exemplified by the remarkable achievement in Pre-Sales for FY25, which amounted to Rs. 30.28 billion, reflecting a notable 34% YoY growth. As we successfully closed the fiscal year FY25, I am pleased to report that our company has reached a pivotal point in its journey. Our collections also showed remarkable growth, reaching INR 23.26 billion for the entire FY25. On the business development front, we successfully added 9 projects in FY25, with a total GDV of INR 47.83 billion, surpassing our FY25 guidance. In FY25 we launched a total of 7 projects with an estimated GDV of INR 50.19 billion. The redevelopment opportunities in Mumbai remain a significant area of focus, and as a leader in this space, we are strategically positioned to capitalize on this momentum. Moreover, our exceptional performance in Business Development and New Launches further underscores our ability to seize opportunities and drive growth. With a strong balance sheet, we are well capitalized and prepared to seize these opportunities"

Please note that aforesaid nos. are provisional and subject to audit. This is for the information of all concerned. Request you to kindly disseminate the above information on your respective websites.

Thanking you ,
Yours Faithfully,
For Keystone Realtors Limited

Bimal Nanda
Company Secretary and Compliance Officer
ACS - 11578

KEYSTONE REALTORS LIMITED

Registered Office : 702, NATRAJ, M. V. Road Junction, Western Express Highway, Andheri (East), Mumbai - 400 069.
Tel.: +91 22 6676 6888 | CIN : L45200MH1995PLC094208 | Website: www.rustomjee.com

